



DATE: March 21, 2014  
IMMEDIATE RELEASE

SYMBOL: MUEL (OTC)  
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SPRINGFIELD, MISSOURI -- PAUL MUELLER COMPANY (OTC: MUEL) TODAY REPORTED ITS FOURTH QUARTER REPORT FOR THE YEAR ENDED  
DECEMBER 31, 2013

**PAUL MUELLER COMPANY AND SUBSIDIARIES**  
**TWELVE-MONTH REPORT**  
Unaudited

	Three Months Ended December 31		Twelve Months Ended December 31	
	2013	2012	2013	2012
Net Sales	\$ 49,754,000	\$48,865,000	\$ 181,257,000	\$ 179,561,000
Cost of Sales	34,024,000	39,181,000	126,510,000	133,447,000
Gross Profit	\$ 15,730,000	\$ 9,684,000	\$ 54,747,000	\$ 46,114,000
Selling, General and Administrative Expense	10,569,000	10,625,000	40,662,000	42,036,000
Operating Income (Loss)	\$ 5,161,000	\$ (941,000)	\$ 14,085,000	\$ 4,078,000
Other Income (Expense)	(218,000)	(299,000)	(883,000)	(813,000)
Income (Loss) before Provision for Income Taxes	\$ 4,943,000	\$ (1,240,000)	\$ 13,202,000	\$ 3,265,000
Provision (Benefit) for Income Taxes	(6,896,000)	321,000	(5,691,000)	1,300,000
Net Income (Loss)	\$ 11,839,000	\$ (1,561,000)	\$ 18,893,000	\$ 1,965,000
Earnings per Common Share (Loss) Basic	\$9.65	(\$1.28)	\$15.55	\$1.61
Diluted	\$9.58	(\$1.28)	\$15.45	\$1.59

**SUMMARIZED CONSOLIDATED COMPREHENSIVE INCOME (LOSS)**

	Twelve Months Ended December 31	
	2013	2012
Net Income	\$ 18,893,000	1,965,000
Other Comprehensive Income, Net of Tax:		
Foreign Currency Translation Adjustment	\$ 1,006,000	413,000
Change in Pension Liability	\$ 13,230,000	(12,221,000)
Amortization of De-Designated Hedges	22,000	57,000
Comprehensive Income (Loss)	\$ 33,151,000	\$ (9,786,000)

**SUMMARIZED CONSOLIDATED BALANCE SHEETS**

	December 31	December 31
	2013	2012
Current Assets	\$ 57,228,000	\$ 48,825,000
Net Property, Plant, and Equipment	35,730,000	34,024,000
Other Assets	21,313,000	18,617,000
Total Assets	\$114,271,000	\$ 101,466,000
Current Liabilities	\$ 51,613,000	\$ 52,430,000
Long-Term Debt	8,776,000	14,404,000
Other Long-Term Liabilities	22,141,000	36,097,000
Shareholders' Investment (Deficit)	31,741,000	(1,465,000)
Total Liabilities and Shareholders' Investment	\$114,271,000	\$ 101,466,000
Book Value per Common Share	\$25.65	(\$1.18)
Total Shares Outstanding	1,237,591	1,239,628
Backlog	\$ 67,387,000	\$ 47,929,000

**MUELLER**  
**PAUL MUELLER COMPANY**  
1600 West Phelps Street • Springfield, Missouri 65802 U.S.A.

**CONSOLIDATED STATEMENT OF SHAREHOLDERS' INVESTMENT (DEFICIT)**

	Common Stock	Paid-in Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance, December 31, 2012</b>	\$ 1,508,000	\$ 9,550,000	\$ 29,489,000	\$ (5,057,000)	\$ (36,955,000)	\$ (1,465,000)
<b>Add (Deduct):</b>						
Net Income			18,893,000			\$ 18,893,000
Other Comprehensive Income, Net of Tax					14,258,000	14,258,000
Treasury Stock Acquisition				(45,000)		(45,000)
Deferred Compensation		100,000				100,000
<b>Balance, December 31, 2013</b>	<u>\$ 1,508,000</u>	<u>\$ 9,650,000</u>	<u>\$ 48,382,000</u>	<u>\$ (5,102,000)</u>	<u>\$ (22,697,000)</u>	<u>\$ 31,741,000</u>

**CONSOLIDATED STATEMENT OF CASH FLOWS**

	Twelve Months Ended December 31, 2013
<b>Cash Flows from Operating Activities:</b>	
Net Income	\$ 18,893,000
Adjustment to Reconcile Net Income to Net Cash (Required) Provided by Operating Activities:	
Pension Contributions in Excess of Expense	(550,000)
Bad Debt Expense	549,000
Depreciation & Amortization	6,276,000
Deferred Tax Expense	2,965,000
Deferred Tax Valuation Allowance - Change	(10,039,000)
Other	72,000
Change in Assets and Liabilities, Net of Effect of Acquisitions-	
(Inc) Dec in Accts and Notes Receivable	(3,009,000)
(Inc) Dec in Cost in Excess of Estimated Earnings and Billings	990,000
(Inc) Dec in Inventories	(2,748,000)
(Inc) Dec in Prepayments	(600,000)
(Inc) Dec Other Assets	338,000
Inc (Dec) in Accounts Payable	(1,054,000)
Inc (Dec) Other Accrued Expenses	920,000
Inc (Dec) Advanced Billings	139,000
Inc (Dec) in Billings in Excess of Costs and Estimated Earnings	301,000
Inc (Dec) In Other Long-Term Liabilities	103,000
<b>Net Cash (Required) Provided by Operating Activities</b>	<u>\$ 13,546,000</u>
<b>Cash Flows (Requirements) from Investing Activities</b>	
Proceeds from Sales of Equipment	53,000
Additions to Property and Equipment	(6,650,000)
<b>Net Cash (Required) Provided by Investing Activities</b>	<u>\$ (6,597,000)</u>
<b>Cash Flow Provisions (Requirements) from Financing Activities</b>	
Proceeds (Repayment) of Short-Term Borrowings	(2,946,000)
Repayment of Long-Term Debt	(3,694,000)
Treasury Stock Acquisitions	(45,000)
Other	22,000
<b>Net Cash (Required) Provided by Financing Activities</b>	<u>\$ (6,663,000)</u>
<b>Effect of Exchange Rate Changes</b>	<u>(537,000)</u>
<b>Net Decrease in Cash and Cash Equivalents</b>	<u>\$ (251,000)</u>
<b>Cash and Cash Equivalents at Beginning of Year</b>	<u>430,000</u>
<b>Cash and Cash Equivalents at End of Year</b>	<u>\$ 179,000</u>

Paul Mueller Company is a manufacturer of high quality stainless steel equipment used worldwide on dairy farms and in wide varieties of industrial applications, including food, dairy, and beverage processing; transportation; pharmaceutical, biotechnological, and chemical processing; water distillation; heat transfer; heat recovery HVAC; and process cooling.

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This press release contains forward-looking statements that provide current expectations of future events based on certain assumptions. All statements regarding future performance growth, conditions, or developments are forward-looking statements. Actual future results may differ materially from those described in the forward-looking statements due to a variety of factors, including, but not limited to, the factors described on page 33 of the Company's 2012 Annual Report. The Company expressly disclaims any obligation or undertaking to update these forward-looking statements to reflect any future events or circumstances.

## SUMMARIZED NOTES TO THE FINANCIAL STATEMENTS

### (1) Results of Operations:

- A.** Financial Highlights – Unaudited Net Income for 2013 was \$18,893,000. The tax benefit for the year of \$5,691,000 consisted of income tax expense of \$4,429,000 offset by a one-time benefit, the reversal of a \$10,120,000 valuation allowance. The valuation allowance was first established in 2010 as a reserve against deferred tax assets due to unprofitable performance. To better understand the company's recent performance, it is useful to see the results without taxes. The following table shows pre-tax income before contributions from joint ventures for the past 6 years.

Twelve Months Ended December 31	
Year	Income before Provision for Income Taxes and Equity in Income of Joint Ventures
2008*	\$5,708,000
2009*	(\$1,533,000)
2010	(\$5,578,000)
2011	\$2,102,000
2012	\$3,265,000
2013**	\$13,202,000
	* As restated in the 2010 Annual Report
	** Unaudited

Another highlight is the improvement in the pension plans' funded status which contributed \$13.2 million to Other Comprehensive Income. The company has two qualified defined benefit plans, both are closed to new participants; no participants are accruing additional benefits.

- B.** The chart below depicts the net sales on a consolidating basis for the three months ended December 31.

Three Months Ended December 31		
<i>Sales</i>	2013	2012
Domestic	\$31,467,000	\$37,174,000
Mueller BV	\$18,653,000	\$14,264,000
Eliminations	(\$366,000)	(\$2,573,000)
Net Sales	\$49,754,000	\$48,865,000

The chart below depicts the net sales on a consolidating basis for the twelve months ended December 31.

Twelve Months Ended December 31		
<i>Sales</i>	2013	2012
Domestic	\$122,122,000	\$134,507,000
Mueller BV	\$61,603,000	\$57,518,000
Eliminations	(\$2,468,000)	(\$12,464,000)
Net Sales	\$181,257,000	\$179,561,000

The chart below depicts the net income on a consolidating basis for the three months ended December 31. Domestic Net Income includes a benefit of \$8,432,000 due to the reversal of the valuation allowance.

Three Months Ended December 31		
<i>Net Income</i>	2013	2012
Domestic	\$10,388,000	(\$1,556,000)
Mueller BV	\$1,366,000	\$861,000
Eliminations	\$85,000	(\$866,000)
Net Income	\$11,839,000	(\$1,561,000)

The chart below depicts the net income on a consolidating basis for the twelve months ended December 31. Domestic Net Income includes a benefit of \$10,120,000 due to the reversal of the valuation allowance.

Twelve Months Ended December 31		
<i>Net Income</i>	2013	2012
Domestic	\$15,278,000	(\$1,418,000)
Mueller BV	\$3,581,000	\$3,603,000
Eliminations	\$34,000	(\$220,000)
Net Income	\$18,893,000	\$1,965,000

- C.** The results for the three and twelve months ended December 31, 2013, were both favorably affected by a \$665,000 decrease in the LIFO reserve. The results for the three months ended December 31, 2012, were adversely affected by a \$26,000 increase in LIFO reserve. The results for the twelve months ended December 31, 2012, were favorably affected by a \$227,000 decrease in the LIFO reserve.
- D.** The results for the three and twelve months ended December 31, 2013, were favorably affected by a \$8,432,000 and a \$10,120,000 reduction, respectively in the valuation allowance against the net deferred tax assets. The valuation allowance did not materially affect Net Income in 2012.

- E. The results for the twelve months ended December 31, 2013, included a non-cash, pre-tax adjustment to Other Comprehensive Income of \$13,230,000 which increased shareholders' investment. The adjustment was caused by a decrease in the pensions' underfunded status due to market conditions and actuarial assumptions. The results for the twelve months ended December 31, 2012, included a \$12,221,000 non-cash, pre-tax adjustment to Other Comprehensive Income which reduced shareholders' investment. The adjustment was caused by an increase in the pensions' underfunded status due to market conditions and actuarial assumptions.
- F. The arbitration between the company and the former CEO Matthew T. Detelich was settled on December 19, 2012. The results for the three and twelve months ended December 31, 2012, were adversely affected by expenses associated with payments to Mr. Detelich of \$1,330,000 and \$2,042,000, respectively.

## (2) Summary of Accounting Policies:

**Principles of Consolidation and Lines of Business** – The financial statements include the accounts of Paul Mueller Company (“Company”) and its wholly owned subsidiaries: Mueller Transportation, Inc.; Mueller Field Operations, Inc.; and Mueller B.V., a Dutch holding company and parent to the companies acquired during 2008. All significant intercompany balances and transactions have been eliminated in consolidation. The Company provides manufactured equipment and components for the food, dairy, beverage, transportation, chemical, pharmaceutical, and other industries, as well as the dairy farm market. The Company also provides field fabrication, service and repair, and construction services in these industries.

**Joint Ventures** – As a part of the acquisitions made during 2008, Mueller B.V. acquired a 49% interest in DEG Engineering GmbH, a German engineering firm that designs and sells heat transfer equipment. The investment in DEG Engineering GmbH was originally accounted for using the equity method and was included in other assets on the Consolidated Balance Sheets, and the equity in the results was included in equity in income (loss) of joint ventures on the Consolidated Statement of Income. The Company routinely evaluates its equity-method investments for impairment and in 2011 the investment in DEG Engineering GmbH was written down to zero.

**Use of Estimates** – The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

**Revenue Recognition and Retainages** – Revenue from sales of fabricated products is recognized upon passage of title to the customer. Passage of title may occur at the time of shipment from the Company's dock, at the time of delivery to the customer's location, or when projects are completed in the field and accepted by the customer. For large multi-unit projects that are fabricated in the plant, revenue is recognized under the units-of-delivery method, which is a modification of the percentage-of-completion method of accounting for contracts. The units-of-delivery method recognizes as revenue the contract price of units completed and shipped or delivered to the customer (as determined by the contract) or completed and accepted by the customer for field-fabrication projects. The applicable manufacturing cost of each unit is identified and charged to cost of sales as revenue is recognized.

Revenues from long-term, fixed-price contracts that involve only a few deliverables are generally recognized under the percentage-of-completion method of accounting. Under this method, revenues and profits for plant-fabricated projects are recorded by applying the ratio of total manufacturing hours incurred to date for each project to estimated total manufacturing hours for each project. For field-fabricated projects, revenues and profits are recorded by applying the ratio of costs incurred to date for each contract to the estimated total costs for each contract at completion.

Estimates of total manufacturing hours and total contract costs for relevant contracts are reviewed continually and, if necessary, are updated to properly state the estimates. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Costs and estimated earnings in excess of billings on uncompleted contracts arise when costs have been incurred and revenues have been recorded, but the amounts are not yet billable under the terms of the contracts. Such amounts are recoverable from customers upon various measures of performance, including achievement of certain milestones, completion of specified units, or completion of the contracts. Billings in excess of costs and estimated earnings on uncompleted contracts arise as a result of advance and progress billings on contracts.

Costs and estimated earnings in excess of billings and billings in excess of costs and estimated earnings relate to contracts in progress and are included in the accompanying Consolidated Balance Sheets as current assets and current liabilities, respectively, as they will be liquidated in the normal course of contract completion, although completion may require more than one year.

Contracts with some customers provide for a portion of the sales amount to be retained by the customer for a period of time after completion of the contract.

Shipping fees charged are included in revenue, whereas sales, use, and other taxes collected from customers are excluded from revenue.

**Trade Accounts Receivable** – Trade accounts receivable, reduced by a reserve for doubtful accounts, are reported at the resulting net realizable value on the Consolidated Balance Sheets. The Companies' reserves for doubtful accounts are determined based on a variety of factors, including length of time receivables are past due, customer credit ratings, financial stability of customers, past customer history, historical trends, and market conditions. Accounts are evaluated on a regular basis and reserves are established as deemed appropriate, based on the above criteria. Increases to the reserves are charged to the provision for doubtful accounts, and reductions to the reserves are recorded when receivables are written off or subsequently collected.

In certain instances, the Companies invoice customers when a contract is signed in advance of work being performed (commonly referred to as "advanced billing" transactions). In such circumstances, once the contract is signed by the customer to perform the work, the Companies issue an invoice or advance billing. No revenue is recognized on these transactions. The effect on the financial statements is to record an accounts receivable and a liability (advanced billing). These amounts are netted together at each reporting period.

**Inventories** – Effective January 1, 2010, the Company changed the method of valuing its inventory from the single-pool, dollar value, last-in, first-out ("LIFO") method to the inventory price index computation ("IPIC") method of LIFO. The IPIC method bases inflation measurements on data published by the U.S. Bureau of Labor Statistics. Under the IPIC LIFO method, the Company will no longer be required to reconstruct base year (1973) cost

for new parts. The reconstruction of base year costs for new parts results in a degree of variability as the costs are typically reconstructed through comparisons to similar parts. This variability will not be present in the new IPIC LIFO calculation method, which will also significantly reduce the administrative burden of calculating LIFO inventory. Management believes this will provide a more accurate calculation of the LIFO of inventory.

**Property, Plant, and Equipment** – Maintenance and repairs are charged to expense as incurred. The cost and accumulated depreciation of assets retired are removed from the accounts, and any resulting gains or losses are recorded in the Consolidated Statements of Income.

**Research and Development** – Research and development costs are charged to expense as incurred.

**Impairment of Plant and Equipment** – Plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is evaluated by comparing the carrying amount of an asset to future net undiscounted cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment is determined by measuring the amount by which the carrying amount of the asset exceeds the fair value of the asset as determined by the future net undiscounted cash flows.

**Statements of Cash Flows** – For purposes of the Consolidated Statements of Cash Flows, the Company considers investments with an original maturity of three months or less to be cash equivalents.

**Goodwill, Intangibles, and Other Assets** – The Company follows FASB ASC 350–“Intangibles – Goodwill and Other,” with regards to accounting for goodwill and other intangible assets. Amortizable intangible assets with definite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is evaluated by comparing the carrying amount of an asset to future net undiscounted cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment is determined by measuring the amount by which the carrying amount of the asset exceeds the fair value of the asset.

The FASB issued ASU 2011-08 – “Testing Goodwill for Impairment,” in September 2011 to amend and simplify the rules related to testing goodwill for impairment. The revised guidance allows an entity to make an initial qualitative evaluation, based on the entity’s events and circumstances, to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The results of this qualitative assessment determine whether it is necessary to perform a subsequent two-step impairment test. The amendment was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, and an early adoption was permitted.

The Company tests goodwill for impairment as of November 30, or more frequently, if events or changes in circumstances indicate that impairment may be present. For reporting units in which this assessment concludes that it is more likely than not that the fair value is more than its carrying value, goodwill is not considered impaired and the Company is not required to perform the two-step quantitative goodwill impairment test. Qualitative factors considered in this assessment include relevant macroeconomic conditions, limitations on accessing capital, significant fluctuations in foreign exchange rates, industry and market considerations, overall financial performance, and other

relevant events and factors affecting the reporting unit. For the years ended 2013, 2012, and 2011, the Company assessed qualitative factors in determining whether it is more likely than not that the fair value of the reporting unit is less than its carrying value. Based upon the qualitative assessment, no goodwill impairment charge was required for the years ended December 31, 2013, 2012, or 2011.

**Fair Value of Financial Instruments** – Financial instruments consist mainly of cash and cash equivalents, accounts receivable, notes receivable, accounts payable, and bank borrowings. These instruments are short-term in nature and their carrying amount approximates fair value. The Company estimated the fair value of interest rate swaps by using pricing models developed based on the Euribor swap rate and other observable market data.

**Income Taxes** – The Company accounts for income taxes in accordance with FASB ASC 740 – “Accounting for Income Taxes.” Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the tax bases of assets and liabilities and their carrying amount for financial reporting purposes, as measured by the enacted tax rates which will be in effect when these differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. In assessing the realizability of deferred income tax assets, the Company considers whether it is more likely than not, according to the criteria of FASB ASC 740, that some portion or all of the deferred income tax assets will be realized. The ultimate realization of deferred income tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. FASB ASC 740 requires that the Company recognize the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant tax authority.

**Recent Accounting Pronouncements** – In January 2013, the FASB issued ASU 2013-01 “Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities.” The update clarifies which instruments and transactions are subject to the offsetting disclosure requirements established by ASU 2011-11. The new ASU addresses preparer concerns that the scope of the disclosure requirements under ASU 2011-11 was overly broad and imposed unintended costs that were not commensurate with estimated benefits to financial statement users. Like ASU 2011-11, ASU 2013-01 is effective for all entities (public and nonpublic) for fiscal years beginning on or after January 1, 2013, and interim periods therein. Adoption of this update had no material impact on the Company’s Consolidated Balance Sheet.

In February 2013, the FASB issued ASU 2013-02 – “Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income.”

This update adds new disclosure requirements for items reclassified out of accumulated other comprehensive income (AOCI). The ASU is intended to help entities improve the transparency of changes in other comprehensive income (OCI) and items reclassified out of AOCI in their financial statements. It does not amend any existing requirements for reporting net income or OCI in the financial statements. For public entities, the new disclosure requirements are effective for fiscal years, and interim periods within those years, beginning after December 15, 2012. Adoption of this update had no material impact on the Company’s financial statements.